

DEAN HOCKING

CHARTERED GROUNDWORKS AND
CIVIL ENGINEERING QUANTITY SURVEYOR



deanhocking19@gmail.com



07983 884041



Cookhill, Worcestershire

MEMBERSHIPS

Chartered Institute of Civil Engineering
Surveyors (CICES) Member.

Royal Institute of Chartered Surveyors (RICS)
Membership application commenced in 2024.

Member of the Association of Cost Engineers
and the Concrete Society.

CSCS Gold card

CSCS Black card.

EDUCATION

MSc Construction Law in Practice University of
Salford

September 2023 – 2025

BSc (Hons) Commercial Management &
Quantity Surveying (2:1)

University of Wolverhampton September 2006
– June 2010

HNC Building Studies (Distinction) University
of Wolverhampton September 2005 –
September 2006

NVQ Level 6 Construction Contracting
Operations (Distinction)
2023

NVQ Level 3 Construction Contracting
Operations (Distinction)
2022

A Levels in ICT and Business Studies (Grades C)
Redditch New College
September 2003 – June 2005

PERSONAL PROFILE

With nearly two decades in the groundworks, infrastructure, and civil engineering industry, I offer extensive expertise and a proven track record of success. My comprehensive knowledge covers earthworks, lime/cement stabilisation, groundworks, civil engineering, reinforced concrete frames, highways, and the energy sector.

Throughout my career, I've been a hands-on Quantity Surveyor while excelling in estimating duties, managing single tenders up to £8 million and producing Bills of Quantities from first principles. My skills also include buying and supply chain management, along with supplier and subcontractor coordination.

I began as a trainee Quantity Surveyor, and my dedication and enthusiasm led me to commercially manage a civil engineering business with over 100 employees. Under my leadership, the company thrived, resulting in its acquisition in 2012 due to its significant growth and profitability.

I hold an honours degree (RICS accredited) and have served as a Senior Quantity Surveyor, Estimator, and Commercial Manager. My experience spans working with major groundworks and civil companies in the West Midlands and a tier 1 subcontractor on the largest project in UK history. Additionally, I have contributed to one of the world's largest publicly listed utilities, focusing on electricity and gas transmission and distribution.

Currently pursuing a master's degree in Construction Law (MSc) to deepen my contractual knowledge, my journey reflects a commitment to excellence, continuous learning, and a drive to achieve outstanding results in the civil engineering industry.



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PROJECT EXPERIENCE



PEEL PORTS, LIVERPOOL
£50m



BAYTREE, BARNESLEY
£12m



HS2, BIRMINGHAM BUSINESS PARK
£25m



M40 INDUSTRIAL DEV., BANBURY
£2-5m

WORK EXPERIENCE

GLENCAR CONSTRUCTION LTD. MAR 2023 - PRESENT
Senior Quantity Surveyor

- Conduct measures and cost build-ups for major civil projects
- Create Bills of Quantities (BQ) using SMM7, CESMM, and Builders Quantities from first principles
- Troubleshoot specific projects and provide support to the site team
- Participate in regular procurement and estimating meetings, both internal and external
- Perform subcontract analysis and comparisons
- Coordinate with site teams for progress updates and design alignment.
- Assist in the production of BQs and send out inquiries to sub-contractors and suppliers
- Provide support to the estimating team
- Attend regular Design Team Meetings (DTM)
- Assist in contract formation and execution
- Work with suppliers to achieve value engineering
- Manage and assess subcontractor accounts, variations, and commercial aspects

CPL GROUNDWORKS LTD. FEB 2022 - MAR 2023
Commercial Manager

- Secured £10 million in new works within 12 months, obtained CHAS and Constructionline silver.
- Managed all estimating duties, surveying live projects, and overseeing buying and office teams.
- Worked predominantly with JCT D&B 2016 contracts.
- Managed interim and final accounts, and liaised with site teams for progress and design meetings.

MURPHY FEB 2021 - FEB 2022
Senior Quantity Surveyor

- Managed sub-contractor accounts, payment notices, and final accounts for a £22 million section of HS2.
- Raised early warnings, compensation events, and completed applications for payments.
- Acted as lead Estimator on various Balfour Beatty/Vinci enabling works.
- Worked predominantly with JCT D&B 2016 contracts.
- Liaison with site teams for progress and design meetings.

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PROJECT EXPERIENCE



WAKEFIELD AND TAMWORTH MARITIME
£15m (Combined Schemes)



ST. BENEDICT'S SCHOOL, ALCESTER
£5m



N. GRID SUBSTATION UPGRADE, HARKER
£250m



MASKEW AVENUE, PETERBOROUGH
£3.5m



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WORK EXPERIENCE

E. TERRY GROUNDWORKS & CIVILS JUN 2015 - JAN 2021
Commercial Manager

- Oversaw a team of 10 office staff, managed buying, quantity surveying, and estimating teams.
- Averaged £25 million turnover per year with circa 15% OHP.
- Increased annual profit margin, client base, and tender opportunities.

FAIRBOURNE SURVEYING LTD. MAR 2012 - MAY 2015
Freelance Quantity Surveyor

PGC CONTRACTORS LTD. OCT 2009 - FEB 2012
Commercial Manager

MAY CONTRACTORS OCT 2006 - JUN 2009
Assistant Quantity Surveyor

LASER SPECIAL PROJECTS SEP 2004 - SEP 2006
Trainee Quantity Surveyor

KEY SKILLS

- Advanced negotiation skills and experience dealing with national clients, main contractors, and sub-contractors.
- Excellent account management; procured up to £25 million in contracts annually with an average of 10-15% OHP.
- Extensive experience in managing single projects up to £10 million, with up to 15 projects running concurrently.
- Proficient use of Autodesk software for measuring and producing Bills of Quantities.
- Proficient in earthworks software (Kubla Cube21) for cut and fill modelling.

REFERENCES

Available on request.